

# FEDERATION OF DISTRIBUTORS

# JARVIS

# Newsletter



Issue No. 10, July, 2000

## Expansion Completed on World Headquarters Building



(Actual Photograph)

The expansion to Jarvis' world headquarters building, located in Middletown, Connecticut has recently been completed. With the expansion, the headquarters building now covers 120,000 square feet (11,000 square meters) with ample space for the 200 employees who work in the facility. Besides expanding due to business growth, extra height was required for the manufacturing of newly developed automated machinery to meet the future needs of the meat processing industry.



### Gjema Oy - Jarvis' Exclusive J26 Finnish Distributor



Jari and Kahlevi Ahlgren, owners of Gjema Oy, Jarvis' agents in Finland. Picture taken at the ELKO Exhibition in Helsinki, Finland.

Gjema Oy has been Jarvis' exclusive J26 distributor in Finland since 1993. At that time the company was called SELO-Suomi, and was part of the Danish SELO-Gjerstrup Group. Kahlevi Ahlgren was the company's Managing Director, and his son Jari was the Sales Manager. As part of the SELO Group, the Ahlgrens' were selling primarily processing and packaging equipment. In 1993, the Ahlgrens' decided to try selling Jarvis products in Finland as a compliment to expand their product offerings. Over the years the Ahlgrens' have taken over SELO-Suomi, and renamed it Gjema Oy.



Country of Finland

In May, 2000, at the ELKO Exhibition in Helsinki, Gjema Oy displayed an impressive range of Jarvis machinery, including the 30CL beef hock cutter, MG-1E beef brisket saw, JC-III A dehider, air saws, buster saws, and electrical breaking saws. All of these models have proven successful in modestly sized beef and pork kills, which are common in Finland.

The Ahlgrens' and Gjema Oy have not only given Jarvis a presence in Finland, they have made Jarvis the leader, with an 80% share of the local meat processing market.



Pekka Mattla (on right) of HK Foods, Vantaa, Finland, with Jari Ahlgren at the World Food Expo 99 exhibition held in Chicago. Mr. Mattla was wrongly identified as Peter Atillo of Poland

## A Correction

In the April issue of the newsletter (No. 4), we incorrectly identified Pekka Mattla of HK Foods, Vantaa, Finland as Peter Atillo of Poland. We wish to apologize to Mr. Mattla, who is a client of Gjema Oy, for misidentifying his picture in our World Food Expo 99 article.

## A Visit North of the Border - To Canada



During the first week of March, 2000, Mr. Vincent R. Volpe, President of Jarvis Products Corp., visited Jarvis Industries Canada Ltd., our Canadian subsidiary located in Calgary, Alberta. While inspecting our Canadian operation, and seeing Vice President and General Manager Dwight Streeter, Mr. Volpe took a few pictures:



Jarvis Industries Canada Ltd.  
Calgary, Alberta



Dominion of Canada



Dwight Streeter, Vice President and General Manager of Jarvis Industries Canada Ltd. is the son of the original GM, Robert Streeter. Robert Streeter and his wife Barbara started Jarvis Canada in Toronto, Ontario in 1963. Dwight joined Jarvis 25 years ago. He is now operating out of Jarvis' main Canadian office which is located in Calgary, Alberta.



Shown from left to right, Ron Tompson, Mike Duff, and Roger Turcot are Jarvis Canada's three servicemen. Roger Turcot services Eastern Canada, Mike Duff handles the mid Canadian Provinces, and Ron Tompson is responsible for Western Canada.



Seated repairing safety gloves is Joe Istace, an employee of Jarvis Industries Canada Ltd.

## Jarvis Industries Canada Ltd.

Jarvis Industries Canada Ltd. does an extensive business in safety glove repairs. The company has an excellent reputation throughout the country for its highest quality repair work and expedient repair times. Besides repairing gloves, the company also sells a great deal of safety gloves throughout Canada.

If anyone wants more information about purchasing safety gloves, safety glove repairs or about Jarvis Canada, please contact Dwight Streeter, Jarvis Industries Canada Ltd., 3915 - 78th Avenue S.E., Calgary, Alberta, Canada T2C 2J6. Jarvis Canada's phone number is (+1) 403 236-5350. Their fax number is (+1) 403 279 8005.



Kathy Streeter, wife of Dwight, is the Controller of Jarvis Industries Canada Ltd. She is seen here with Joe Pugliares, Jarvis Products Corporation's MIS Director.