

# FEDERATION OF DISTRIBUTORS NEWSLETTER

# JARVIS

Issue No. 19, July, 2001



## Scenes From IFFA 2001

Jarvis Products Corporation recently participated in the tri-annual IFFA 2001 exhibition held in Frankfurt, Germany May 19 through May 24, 2001. The IFFA show is the world's largest exhibition of meat industry equipment and related services. Due to the size of this show, Jarvis representatives from corporate headquarters, all ten worldwide affiliates, plus several Jarvis distributors helped man our booth. Jarvis U.S.A. was represented by Vincent R. Volpe, President Jarvis Products, Peter Gwyther, Vice President Jarvis Products, and Jon Jarvis, Director of European Operations.



Front and side views of the Jarvis booth at the IFFA show. Note the large 96 inch high by 72 inch wide (244 by 183 centimeters) action photo of Jarvis' new JCK-1 automatic hog splitter, (bottom photograph) and wall sized photo of Jarvis' new beef stunning machine (top photograph, far right).



From left, Peter Gwyther, Vice President Jarvis Products with Vincent R. Volpe, President Jarvis Products. Peter is holding Jarvis' new Model 50D-1 Beef Dehorner introduced at the IFFA show.



Alan Lee, Manager of Jarvis Equipment NZ Ltd., Jarvis' New Zealand affiliate, in front of a photograph of Jarvis' beef stunning machine produced in that country.



From left, Michael Gwyther, Vice President and General Manager of Jarvis do Brasil with Daniel Capurro, President and Director of Toral Enterprises, Jarvis' distributor in Uruguay.



Bengt Sandberg, General Manager of Jarvis Skandinavien AB, Jarvis' new Scandinavian affiliate responsible for sales and service in Sweden, Norway and Denmark.



From left, Ray Zak of Steinemann GmbH, Steinfeld, Germany, an unidentified representative from Bosseler Geldschmaus GmbH, Garrel, Germany, Ernst Biemann, Jarvis Service Technician and Mr. Pundt, also from Steinemann GmbH.



From left, Evandro Miesse Mente and Pedro "Pedrinho" Belotto, both Directors at Frigorifico Bertin SP Brasil with Michael Gwyther, Vice President and General Manager of Jarvis do Brasil.



From left, former Jarvis GmbH serviceman Mr. Blazek, Mr. Hosnedl, Mr. Kocarek and Mr. Zeleny of ORS, Jarvis' distributor in the Czech Republic.



From left, Madi Shirai, Vice President of Jarvis Japan Co. Ltd. with Brian Nott of Brighter Ltd., the UK manufacturer of Endeavour trimmers.



From left, Dr. Gerhard Heethling, Red Meat Abattoir Association, Johan Mervse of LAW, Groblershoop, Louis Visagie, Red Meat Abattoir Association, Ben Myburgh, General Manager of Jarvis Products Corp. RSA and Wessel V. Wyk of LAW, Groblershoop.



Having a talk with the boss are (from left) Dwight Streeter, Vice President and General Manager of Jarvis Industries Canada Ltd., Henry Kelly, Jarvis Argentina's Vice President, and Vincent Volpe, President Jarvis Products Corporation.



From left, Ernst Biemann, Jarvis Service Technician, Jon Jarvis, Jarvis' Director of European Operations, Mr. Weerts, a show visitor and Mr. Moorman from the Garrel German slaughterhouse.



Enjoying the show and getting caught up on the latest industry news are (from left) Alan Lee, Jarvis New Zealand, Dwight Streeter, Jarvis Canada and Ben Myburgh, Jarvis South Africa.



Ralf Riedel (far right), Manager of Jarvis GmbH, our German affiliate, with a Russian meat processor who is building a new slaughterhouse.



Jarvis Managers Ralf Riedel and Allan Lee (second from left and far right) with (in front and from left) Mr. Winter, Mr. Neumann and Mr. Oelkers from Moksel AG, Buchloe, Germany.



Ralf Riedel with Alios Andricopoulos owner of METRON, Jarvis' distributor in Greece.



Madi Shirai, Vice President of Jarvis Japan Co. Ltd. (fifth from right) with a delegation representing the Japanese meat industry.

## Using IFFA Show Literature to Promote Jarvis Products

ORS, Jarvis' Czech Republic distributor, and INFOOD Holland, Jarvis' Dutch distributor, used some very creative ideas to promote their relationship with Jarvis Products. The back page of INFOOD Hollands' advertisement piece was also used for recording exhibitor booths visited at the show, and for taking notes.

Advertising sheet circulated by INFOOD Holland, Jarvis' distributor in the Netherlands.

Advertising sheet used by ORS, Jarvis' distributor in the Czech Republic.

**IFFA** Frankfurt am Main - 19 t/m 24 mei 2001

**Vlees heeft toekomst! ... en INFOOD bv toont u graag de weg ...!**

<b>HAL 4.0</b> PUMPHION CONTROL	<b>B.50</b>	<b>HAL 9.0</b> LOGISTIEF SYSTEMEN	<b>A.06</b>	<b>HAL 9.1</b> HYGIENE OPLOSSINGEN	<b>D.18</b>
<b>HAL 8.0</b> ONTVRIEZEN - ONTZWIERDEN	<b>B.41</b>	<b>HAL 9.0</b> POMF PROCESSING	<b>A.62</b>	<b>HAL 9.1</b> VEILIGHEID	<b>D.18</b>
<b>HAL 8.0</b> ERGONOMISCHE TRIMMERS	<b>F.73</b>	<b>HAL 9.0</b> BACHTEN & QITSNIJDEN	<b>C.40</b>	<b>HAL 9.1</b> DIGITALE SCANTECNIEKEN	<b>C.08</b>
<b>HAL 8.0</b> FOOD-PROCESSING	<b>J.44</b>	<b>HAL 9.0</b> SCHRIJFTECHNIEN	<b>D.07</b>	Industrial Food Equipment	

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**ORS** OBCHOD • RENOVACE • SERVIS  
REZNIČKÝCH A POTRAVINÁŘSKÝCH STROJŮ

**DICK**  
Kvalitní, spolehlivý a výkonný krouhový řezák s možností nastavení. Až 10 rychlostí a 10 nastavení nastříhání.

**Nock**  
Základní řezací stroje (výřezky, šálky).

**LIMA**  
Secí stroje masa.

**FESSMANN**  
Kvalitní, spolehlivý a výkonný krouhový řezák s možností nastavení. Až 10 rychlostí a 10 nastavení nastříhání.

**KTLIA**  
Kvalitní, spolehlivý a výkonný krouhový řezák s možností nastavení. Až 10 rychlostí a 10 nastavení nastříhání.

**RÜHLE**  
Kvalitní, spolehlivý a výkonný krouhový řezák s možností nastavení. Až 10 rychlostí a 10 nastavení nastříhání.

**VARIOVAC**  
Kvalitní, spolehlivý a výkonný krouhový řezák s možností nastavení. Až 10 rychlostí a 10 nastavení nastříhání.

**Kvalitní stroje a servis pro Vaši výrobu**  
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TEL: 021 353 00 798, 303 00 759, Fax: 021 353 00 211, info@www.ors.cz, e-mail: ors@ors.cz

## New Sales Sheets Available

Jarvis has just printed three new sales catalog sheets for the Model AN-10K1 pneumatic stunner, JCK-1 automatic hog splitter and Model 161 BG beef hock cutter blade grinder.

**Model AN-10K1**

**PNEUMATIC STUNNER**  
Model AN-10K1

The Jarvis Model AN-10K1 - pneumatically operated captive bolt stunner for cattle.

- Fast, conflict-free stunning procedure in a few seconds.
- Quiet firing mechanism for maximum operator safety.
- Formulated to operate, plus rugged construction ensures long service life.
- Easy to handle and operate.
- Lightweight, total weight less than 70 pounds (32 kg).

**AUTOMATIC - FAST - ECONOMICAL**

**Model JCK-1**

**AUTOMATIC HOG SPLITTER**  
Model JCK-1

The Jarvis Model JCK-1 - electric automatic splitter for hogs. U.S. Patent No. 4,294,326

- 1st time necessary to automate hog splitting.
- Five auto-actuated mechanisms operate on all hogs per hour - regardless of size or weight.
- 1 treatment P/C program in one individual registration.
- Minimum wear due to a unique, low-friction blade.
- Variable speed cutting head for different types of hogs and processor lubrication for optimal hygiene and quiet life.
- Movement of cutting wheel will adjust to any variation in clean, rapid cutting procedure.
- Adapt to any type of slaughter line system - mobile, semi or complete.
- Heavy-duty stainless steel construction.

**THE ULTIMATE HOG SPLITTING MACHINE**

**Model 161 BG**

**30CT-1 / 30CT-2 BEFF HOCK CUTTER BLADE GRINDER**  
Model 161 BG

The Jarvis Model 161 BG - for perfect 30CT-1 / 30CT-2 blade sharpening.

- Accurately sharpens 30CT-1 / 30CT-2 blades according to original design specifications - reduces material wastage for longer blade life.
- Sharpen blades on bed. Removal of blade is automatic.
- Process blade grinding without special fixtures and equipment wear and tear.
- Sharpen both existing and old stock.
- Accurate remote heavy-duty clamped blade fix.
- The Model 161 BG produces perfectly blades - every one - without the need for

If you wish to order any of these new sales catalog sheets, please contact Vincent Volpe at 860 347-7271 (Fax: 860 347-9905; E-mail: jarvis.products.corp@snet.net). Please specify type(s) and number desired.