

# FEDERATION OF DISTRIBUTORS

# JARVIS

# Newsletter



Issue No.9, June, 2000

## On The Road to South America

During March 2000, Mr. Vincent R. Volpe, President Jarvis Products, took a trip to South America to inspect our subsidiaries in Brazil and Argentina. He also visited several local Jarvis distributors, including Toral S.A. in Uruguay and Artipac Chile, which was featured in our March issue. This newsletter is a pictorial account of that trip.



## Jarvis Argentina, S.A.I.C.



Picture of Jarvis Argentina's headquarters in Buenos Aires. This plant manufactures and distributes all Jarvis products.

## Visiting Friends in Argentina



Henry Kelly (left), Jarvis Argentina's Vice President, with his Sales Manager Mandy DeJonge (middle) and Controller Jorge Cagide (right).



Mr. and Mrs. Volpe with Mr. and Mrs. Kelly attending the Schocron family reunion in Buenos Aires. Mr. Rubin Schocron (far right with Mr. Volpe) has been Jarvis' Argentinian representative since 1963. He is also one of the founders of the Refrin Company, one of Argentina's leading meat machinery supply companies.



A picture of Mr. Rubin Schocron shown with his entire family. Rubin has been Jarvis' exclusive representative in Argentina for nearly 37 years.



## Taking a Side Trip to Uruguay

When Mr. Volpe was visiting Toral S.A. of Montevideo, Uruguay, he took a short plane ride to visit PUL's (Product of Uruguay) Frigorifico meat-packing plant located in Melo, Uruguay, one of that country's major processing facilities. Accompanying Mr. Volpe were Henry Kelly, Jarvis Argentina's Vice President, and Daniel Capurro, President and Director of Toral Enterprises, Jarvis' distributor in Uruguay.



Mr. Daniel Capurro (on left), President and Director of Toral Enterprises, shown with his airplane and his two pilots.



Mr. Vincent Volpe, President Jarvis Products, about to board the Toral Enterprises plane flying to the Frigorifico PUL processing plant in Melo, Uruguay.



Picture of the Frigorifico PUL (Product of Uruguay) meat processing facility in Melo, Uruguay.



Mr. Daniel Capurro (on left), and Henry Kelly, Jarvis Argentina's Vice President talking to pilots prior to takeoff.



Mr. Daniel Capurro (far left), President and Director of Toral Enterprises, shown with the Frigorifico PUL staff. From left to right, Alejandra Silveira, Quality Control Manager, Patricio Silveira, Production Manager, Marcelo Muttoni, Administrative Manager and Miguel De Souza Gularte, Commercial Manager. A group from PUL has recently toured Jarvis Australia and Jarvis USA to gather information on meat processing plants similar in size to the Frigorifico facility.



## Jarvis do Brasil Ltda

Jarvis do Brasil specializes in safety glove repairs, and is heavily involved in Brazil's poultry tool business. The company is now expanding Jarvis' line of meat machinery tools into Brazil's meat processing industry.

Jarvis do Brasil has an excellent reputation throughout many parts of South America for its high quality safety glove repair work and the company's fast turn-around time. If anyone wants more information about glove repair or Jarvis do Brasil, please contact: Michael Gwyther, Jarvis do Brasil Ltda., Rua Daniel P. Muller 59, Jardim Novo Botafogo, 13.020 - 340 Campinas Sao Paulo, Brasil. Jarvis do Brasil's telephone number is (0115519) 232-3500, fax number is (0115519) 233-6332, and their E-Mail address is [Jarvis@bestway.com.br](mailto:Jarvis@bestway.com.br).



Picture of Jarvis do Brasil's headquarters in Sao Paulo, Brazil taken at sundown.



Joe Pugliares, Jarvis' MIS Director, listening to Jarvis do Brasil's computer programmer with Michael Gwyther, Vice President and General Manager of Jarvis' Brazilian operation.



Michael Gwyther, Vice President and General Manager of Jarvis do Brasil.



Being photographed before a map of Brazil are Joe Pugliares with Jarvis do Brasil's Accounting Director Aginaldo Mendonca and Vice President and General Manager Michael Gwyther.



Eduardo Martins Ribeiro and his brother Valdecir Martins Ribeiro, two of Jarvis do Brasil's four servicemen.